

# Onward...Together

## 2025 IMPACT REPORT



**NONPROFIT  
NEW YORK** | A relentless,  
collective  
force for good.

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# Message from NPNY Board Chair and CEO

Dear Friends,

## **A year like 2025 teaches you what matters.**

It started with fear. Federal funding disappeared. Executive orders targeted the organizations that hold our city together. Angry rhetoric painted nonprofits as adversaries of the public good. For a sector already stretched thin, it felt like the ground was giving way.

Ten days after the inauguration, Nonprofit New York, with our partners Lawyers Alliance of New York, New York Lawyers for the Public Interest, and Philanthropy New York, convened the Safeguarding NYC's Nonprofit Sector forum. **Hundreds of nonprofit leaders, volunteers, and funders came together not to panic, but to plan.**

That day reminded us of something we already believed but needed to feel again: the people who do this work are not going to abandon it, or each other. Throughout the year, we advocated alongside statewide coalitions for fair state contracting and pushed for legislation to end the chronic delays in government payments that force nonprofits to front costs they cannot afford.

**Our Learning Circles brought participants from 80 organizations** into coaching cohorts on the issues that mattered most: accessing public funding, communications, legal compliance, data security, and

financial scenario planning. These were designed for organizations ready to do the hard work of getting stronger in a crisis.

**In November, more than 1,000 people came together for Onward ... Together,** the largest annual conference in Nonprofit New York's history. Together, we created a sense of abundance in a sector accustomed to scarcity. Good food, real conversation, and a sense of solidarity amidst the uncertainty. For a day, nobody had to carry the weight alone.

**“ I arise in the morning torn between a desire to improve the world and a desire to enjoy the world. This makes it hard to plan the day.**

*– E.B. White*

This city does not function without its nonprofit sector. Not the arts alone, not human services alone, not any single piece of it. The whole thing, from the smallest community group to the largest institution. For more than 40 years, Nonprofit New York has been the sole sector-wide intermediary charged with holding that picture. **We are where the sector comes to find partnership, build power, and be heard.**

Our values are not contingent on who holds power or what the political moment demands. We have always believed in a multicultural, inclusive democracy, and we have always believed the nonprofit sector is an equal partner with the public and for-profit sectors in making this city livable. The people who do this work, from custodial to executive staff, deserve to be seen, supported, and compensated fairly. And, our volunteers on the front lines and our board members deserve to be celebrated for their partnership and support to staff and communities. **None of this is new. If you have your values, you live them in good times and bad.**

Federal policy changes will continue to impact our sector through the rest of this year and into the next. We are not going to pretend otherwise. But we know what the response looks like now. Philanthropy stepped up in 2025 with real generosity, and we are grateful. **The call now is to make that support durable.**

To every member, funder, partner, and colleague who showed up this year: thank you. You reminded us what it looks like when a sector refuses to let anyone go it alone and insists that care extends to every New Yorker who depends on this work.

## Onward ... Together

**Lisa Pilar Cowan**  
Board Chair

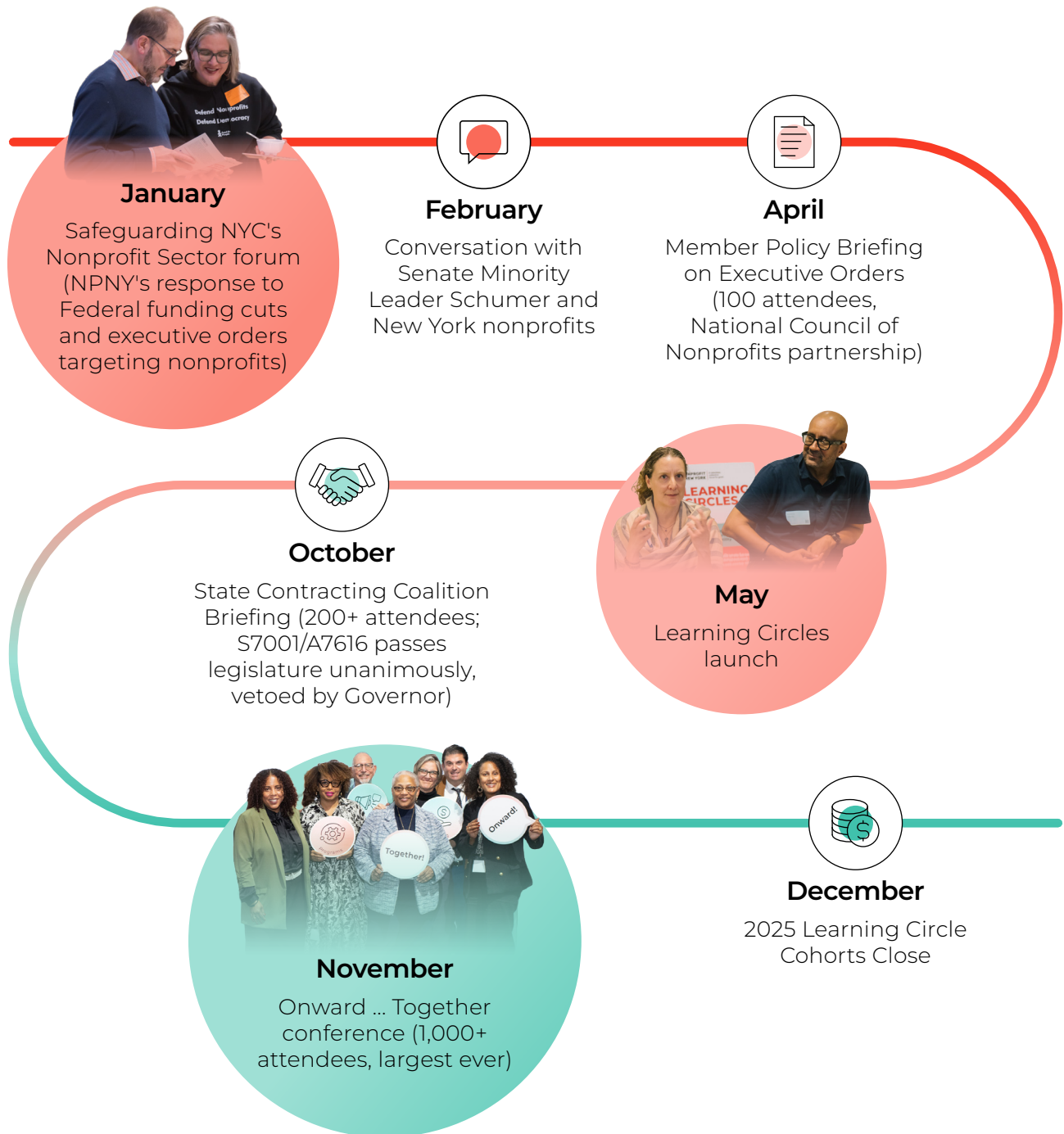


**Jacqueline M. Ebanks**  
President and CEO



# 2025 Year in Review

**2025 hit the nonprofit sector hard. Here is how NPNY moved with it.**





# Advocacy

When the federal landscape shifted overnight, the sector did not have the luxury of waiting. Nonprofit New York pulled partners into the room within ten days of the Presidential inauguration and kept the coalition moving for the rest of the year.

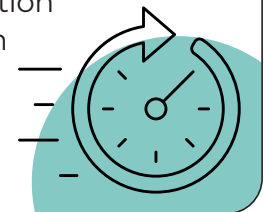
The Safeguarding NYC's Nonprofit Sector forum, convened with Lawyers Alliance for New York, New York Lawyers for the Public Interest, and Philanthropy New York, set the tone: specific, strategic, refusing what forum participants called "anticipatory obedience." A members-only briefing with Senator Schumer in February gave leaders direct access to the sector's most important federal ally, at that time.

In April, a Policy Briefing on executive orders in partnership with the National Council of Nonprofits gave 100 members the legal and organizational playbook they needed. Through the year, we co-anchored the State Contracting Coalition alongside Human Services Council, New York Council on Nonprofits, Nonprofit Westchester, and the New York Legal Services Coalition.

The coalition's October briefing drew more than 200 nonprofit professionals. S7001 (Mayer) and A7616 (Paulin), the coalition's priority bill to address chronic delays in state contract payments, passed the legislature unanimously. Governor Hochul vetoed it. The work continues.

## RAPID RESPONSE

- **10 days** after inauguration to Safeguarding forum
- **200+ professionals** engaged through coalition briefings



“ This moment requires us to be brave together, and not alone.

– Attendee, Annual Conference 2025

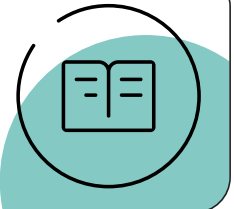


# Capacity Building

At January's Safeguarding forum our members told us what they needed. More than 170 organizations sent feedback. We listened, and we created The Learning Circles Initiative with sustained cohorts: in-person, expert-led, small enough for customized coaching, long enough to apply what was learned between sessions. The five focus areas came directly from the Safeguarding forum: accessing public funding, organizational communications, legal compliance, data security, and financial scenario planning. 106 participants from 80 member organizations worked through them together. At the end, when we asked participants what they took away, the answer we heard most was the one that is hardest to engineer: "We felt cared for."

## LEARNING CIRCLES

- **80** unique member organizations
- **100+** participants



“ Stand in our power. Stand united. Stand in fellowship.”

– *Safeguarding Forum Summary Report*





# Convening

On November 12, 2025, 1,000 nonprofit professionals gathered for NPNY's Annual Conference, New York City's foremost convening for nonprofit leadership, management, and movement-building. Held in person, the full-day conference brought together leaders across roles and organizations to address shared challenges, exchange resources, and strengthen the relationships that sustain the sector.

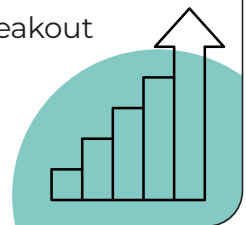
The theme, "Onward ... Together," reflected both the urgency of the moment and a collective commitment to move forward in community. Throughout the day, participants engaged in timely discussions, collaborative problem-solving, and moments of reflection that acknowledged the pressures facing the sector while reinforcing its resilience.

Designed for leaders, strategists, program staff, and those supporting nonprofit work behind the scenes, the conference created space not only for insight but for connection. Attendees left with renewed energy, practical tools, and a deeper sense of solidarity, marking the

convening as a defining moment for collective action and shared purpose.

## ANNUAL CONFERENCE GROWTH

- **Largest** annual conference in NPNY history:
- **1000** participants, **32** breakout sessions, **25** sponsors and exhibitors, and **16** individual coaching sessions.





# Research

To make its case, the sector needs evidence grounded in real-time experience and collective insight. Nonprofit New York's research function equips members, partners, and policymakers with data that informs action and strengthens the sector's voice.

In 2025, two core products anchored this work. The annual Sector Insights Survey, released in June, captured the priorities and pressures facing nonprofit organizations across New York City. Early findings pointed to financial stability, workforce capacity, and an increasingly complex political and regulatory environment as the most urgent challenges. These insights directly shaped the agenda for our annual conference and continue to inform Nonprofit New York's programming and advocacy priorities.

At the start of the year, the Safeguarding New York City's Nonprofit Sector Forum convened over 200 leaders in response to a rapidly shifting policy landscape. The resulting report documented both the risks facing the sector and the strategies emerging to meet them. It became a foundation for ongoing Learning Circles, equipping organizations with practical tools to navigate compliance, protect data, and sustain organizational health.

Together, these efforts reflect a consistent approach: research not as an academic exercise, but as a tool for action. Each product is designed to surface what the sector is experiencing, translate it into shared understanding, and provide a foundation for stronger organizations, clearer advocacy, and informed decision-making.

## RESEARCH IN ACTION

Sector insight survey, mapped to NPNY's **9 Areas** of Nonprofit Management



**“ The sector must remain grounded, act collectively, and stand united in the face of uncertainty.**

*– 2025 Safeguarding Report*

# 2025 NPNY Board Members

**Lisa Pilar Cowan**

*Chair*

The Haven Fund

**Amar Rajwani**

*Vice Chair*

American Journalism Project

**Rich Souto**

*Vice Chair*

LEAP

**Jill Bregenzer**

*Treasurer*

The Pinkerton Foundation

**Joanne N. Smith**

*Secretary*

Girls for Gender Equity

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**Murray Abeles**

*Public Theater*

**David Adams**

*Urban Assembly*

**Chitra Aiyar**

*Tax Attorney*

**Elizabeth Angeles**

*Angeles Impact Advising*

**David Ashenfarb**

*SAX, LLP*

**Gary Bagley**

*Consultant*

**Lolly Bowean**

*Ford Foundation Center  
for Social Justice*

**Alejandra Duque Cifuentes**

*ADC  
Consulting*

**Dr. Lisa V. Gale**

*LVG Strategy  
Group*

**Lucas Koehler**

*The Foundation for  
City College*

**Rich Leimsider**

*Fund for the  
City of New York*

**Morgan Monaco**

*Prospect Park Alliance*

**Tuhina De O'Connor**

*New Attitude  
Advisors*

**Deborah Martin Owens**

*DMO  
Strategies LLC*

**Stephen Powers**

*OPEN Impact Real Estate*

**Stanley Richards**

*Fortune Society*

**Brooke Richie-Babbage**

*Bending Arc Consulting*

**Lisa Rivera**

*NYLAG*

**Amarah Sedreddine**

*Sedreddine & Whoriskey*

**Sarah (BJ) Sung**

*Pinnacle  
Social Impact*

**Mariko Tada**

*Communications  
Consultant*

# 2025 NPNY Staff

**Jacqueline M. Ebanks**

*President and CEO*

**Jennifer Dodd**

*Vice President*

Finance and Operations

**Sonali Jhurani**

*Vice President*

Development and Membership

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**Jessica Chin**

*Communications and External Affairs Coordinator*

**Thara Duclosel**

*Policy and Advocacy Coordinator*

**Alex Joseph**

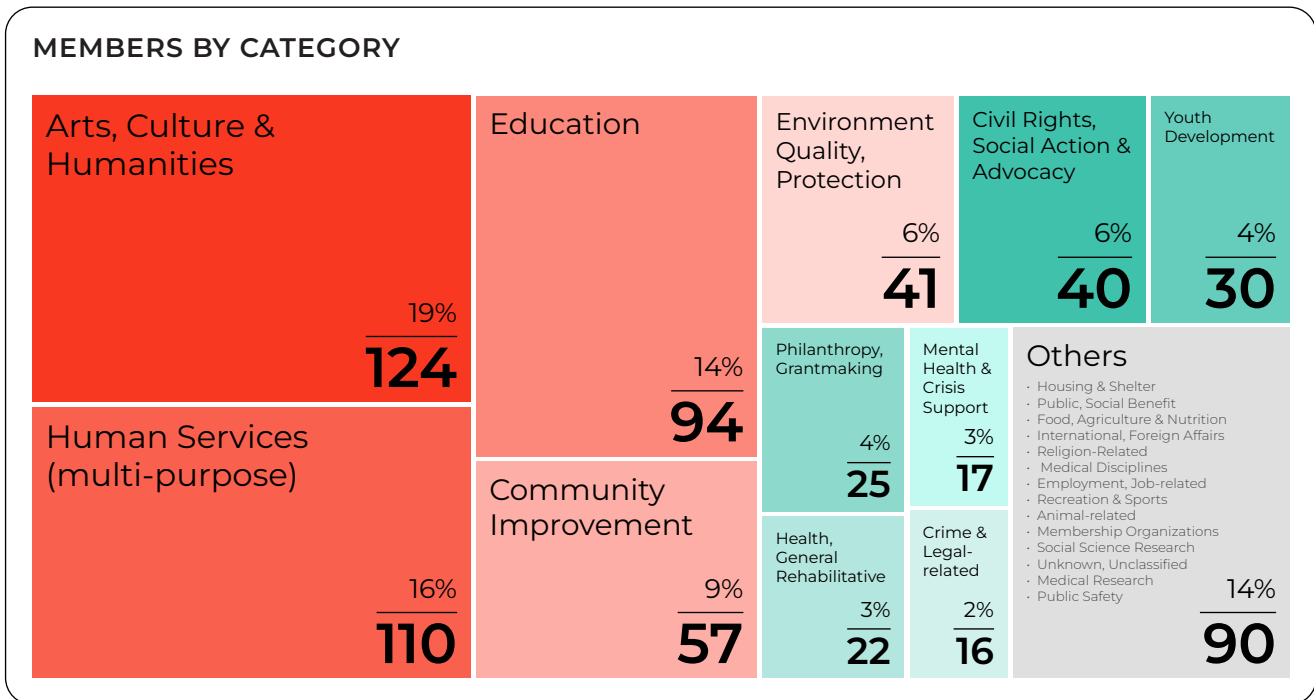
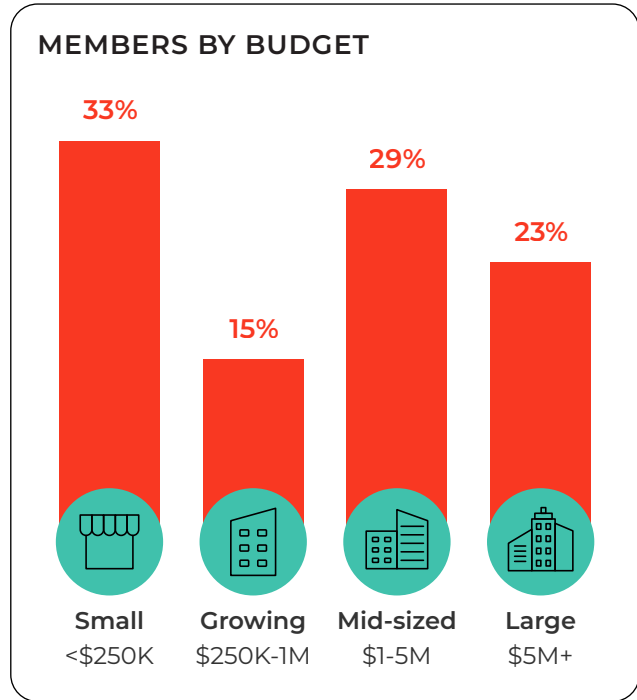
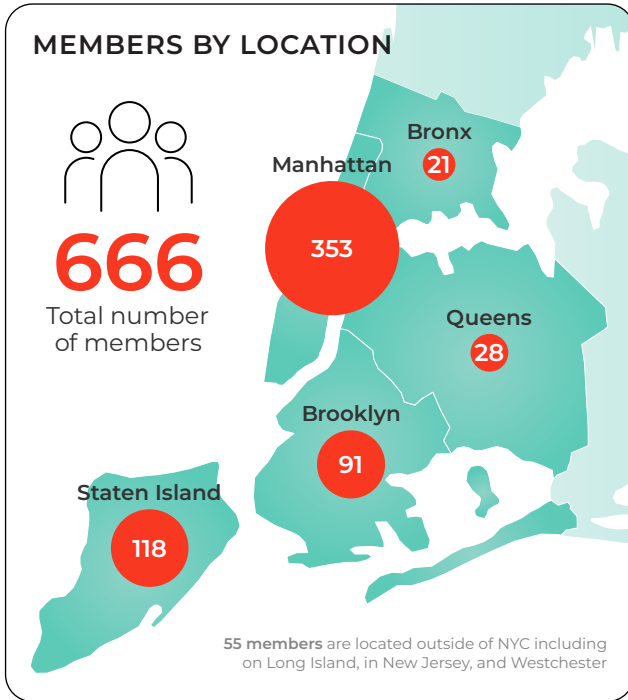
*Program Manager*

(through July 2025)

**Sophie Silverman**

*Manager of Development and Membership*

# Membership at a Glance

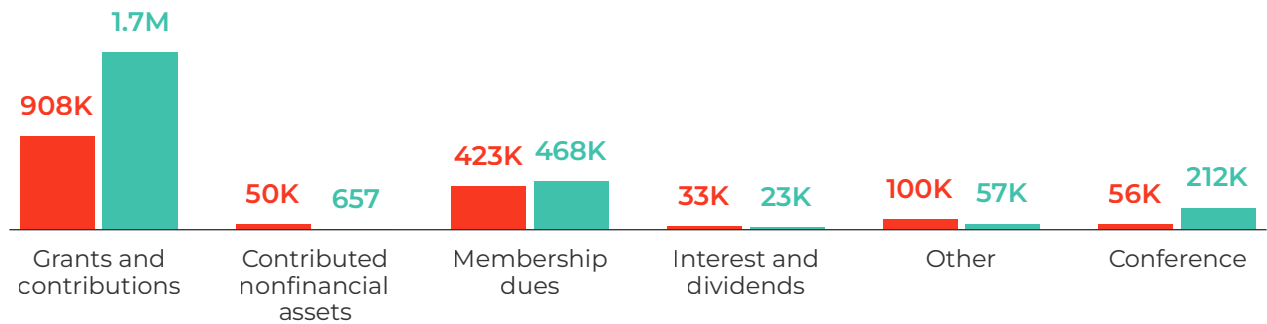


# 2025 NPNY Finances

## REVENUE AND SUPPORT

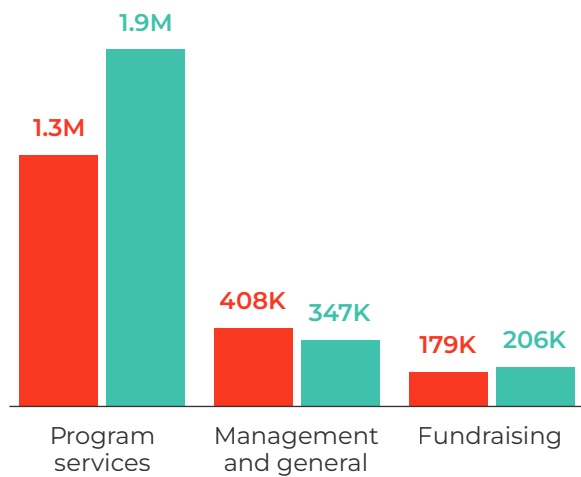


## REVENUE AND SUPPORT BREAKDOWN



## EXPENSES

2024 **\$1,891,709** | 2025 **\$2,407,007**



## NET ASSETS



# 2025 ANNUAL CONFERENCE SPONSORS

## VISIONARY



### KEY AREA TRACK



### SESSION



### RECEPTION



## EXHIBITOR



### WORK AND RECHARGE LOUNGE



### DESIGN



### VIDEO



### SCHOLARSHIP



# Grants and Individual Giving

The Andrew W. Mellon  
Foundation

Carmel Hill  
Fund

The Clark  
Foundation

JPMorgan  
Chase

National Council  
of Nonprofits

New York  
Community Trust

The Pinkerton  
Foundation

Robert Sterling Clark  
Foundation

Robin Hood  
Foundation

Rockefeller Brothers  
Fund

The Scherman  
Foundation

The Spingold  
Foundation

Murray Abeles

David Adams

Chitra Aiyar

Elizabeth Angeles

David Ashenfarb

Meg Barnette

Lolly Bowean

Jill Bregenzer

Carol Bullock

Alejandra Duque Cifuentes

Lisa Pilar Cowan

Bonnie Dubin

Jacqueline M. Ebanks

Henry Einhorn

Dr. Lisa V. Gale

Lucas Hunt

Lucas Koehler

Rich Leimsider

Morgan Monaco

Angela Ortiz

Tuhina De O'Connor

Deborah Martin Owens

Amar Rajwani

Stanely Richards

Brooke Richie-Babbage

Lisa Rivera

Yasmin Safdie

Rich Souto

Jonathan B. Spears

Mariko Tada

Robert J. Vanni

## **ABOUT NONPROFIT NEW YORK**

Nonprofit New York champions and strengthens nonprofits to cultivate a unified, just, and powerful sector. We envision a world where nonprofits have the tools and support they need to be effective, just, and sustainable, and act in solidarity with one another across differences in size, budget, and mission to be a relentless collective force for good.

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